Microsoft Dynamics 365

Modernize finance

PANGEA | ONE WORLD ONE SOLUTION

How do you want to transform your business with Dynamics 365 Finance?

Transform products
Optimize operations
Data & AI
Engage customers
Empower people

The world's connected AI business cloud

Dynamics 365 & Power Platform

Supporting modern finance

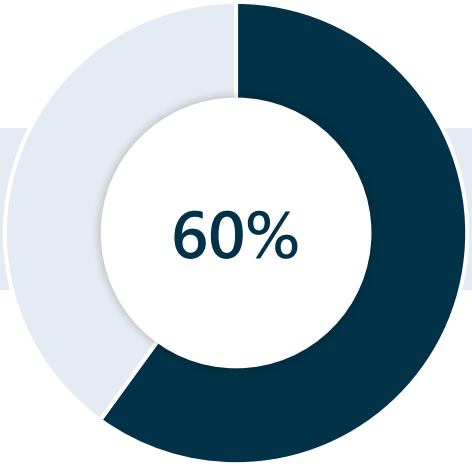
Key considerations for modernizing finance

Do you have a centralized, global financial management solution that can deliver intelligence and insights in real time?

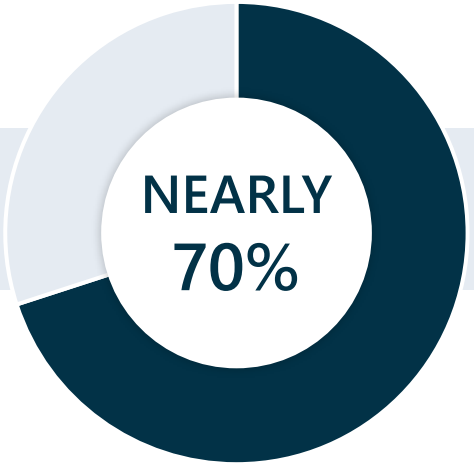
Are the technologies and tools you're using today supporting your business needs?

Are you using analytics in your financial process to predict issues and proactively provide solutions?

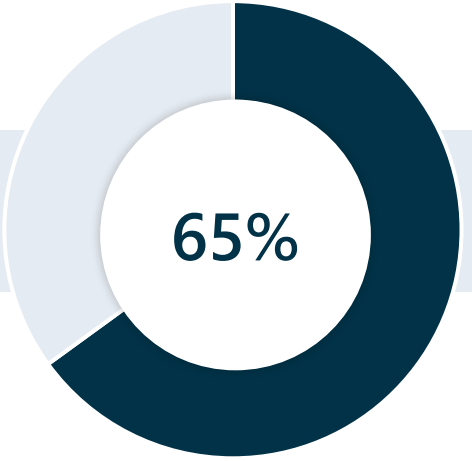
Benefits of embracing modern finance



New mid-sized core financial management application projects, and 30% of large and global ones, which will be public cloud implementations by 2024[1]



Finance and accounting leaders surveyed who say manual processes are still the biggest bottleneck in financial close and accounting operations[2]



Finance professionals who anticipate having to develop analytical skills[3]

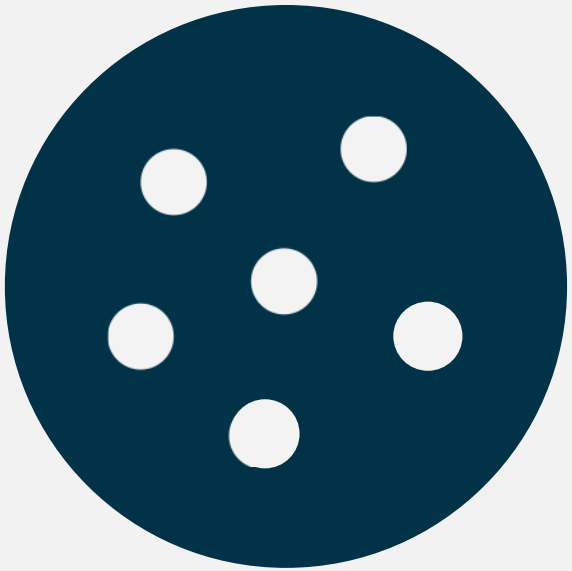
"By 2020, embedded AI will become a key differentiating factor in finance systems evaluations, and vendors with this capability will be able to highlight greater functional advantages." –Nigel Rayner, vice president at Gartner

1 Gartner Magic Quadrant for Cloud Core Financial Management Suites for Midsize, Large and Global Enterprises

2 The Hackett Group

3 2019 FinTech Barometer survey

Typical financial management functional concerns



Isolated systems, disconnected applications

Desire to automate business processes, from channel touchpoints to backend financial management systems

Need for tools to allow changing workforce to support customers quickly

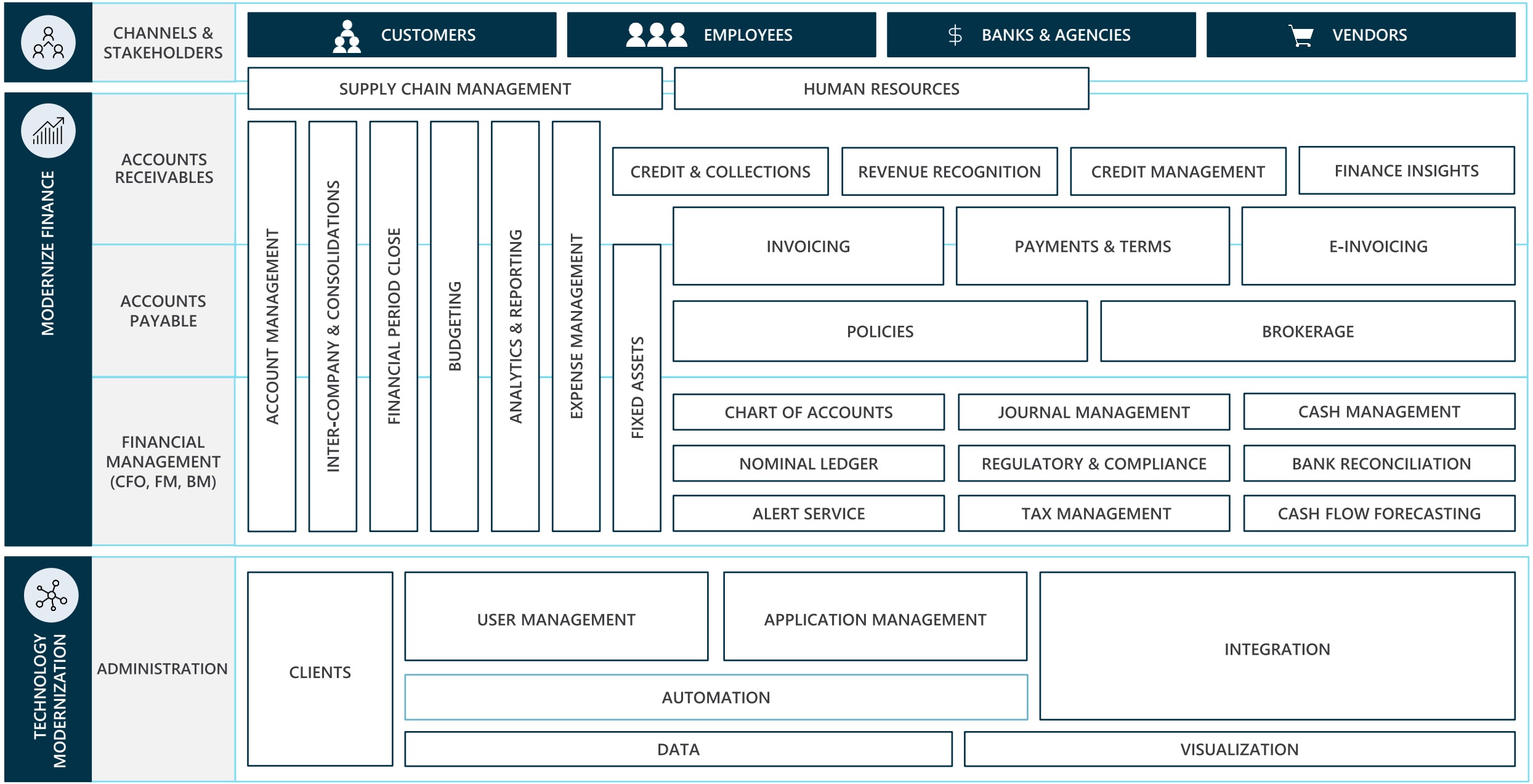
The changing landscape

Leveraging Machine Learning to understand payment cycles and patterns

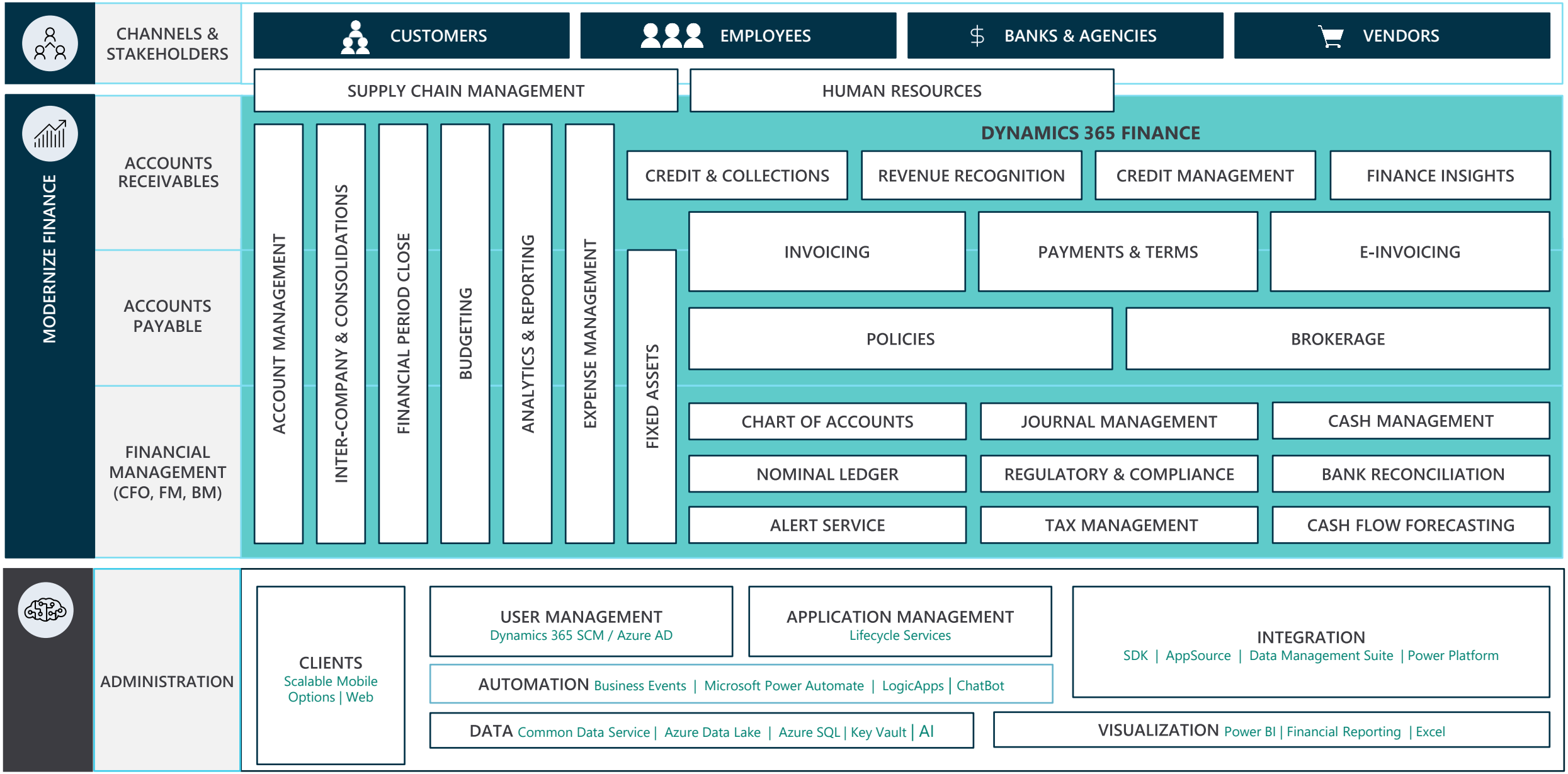
Integrating best-of-breed financial planning, analysis, and close capabilities into the core financial management suite

New demand for financial management apps deployed as cloud services

Functions enabling modern finance



Microsoft ecosystem supporting modern finance



Modernize finance

- Centralize or distribute financial management with embedded reporting and predictive financial analytics
- Optimize your team's productivity with seamless, integrated processes and tasks
- Elevate financial capabilities with intelligent processes like proactive credit management, bank management, revenue recognition, and more
- Keep up with frequently changing regulatory requirements with globalization and tax configuration, e-invoicing, payment, and reporting formats

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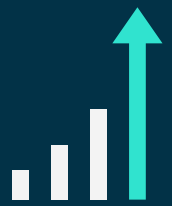
Centralize or distribute financial management with embedded reporting and financial analytics



Financial reporting

MODERNIZE FINANCE

Centralize or distribute financial management with embedded reporting and financial analytics

Maximize financial visibility and profitability

- Enable enterprises to monitor the performance of global financial operations in real time, predict future outcomes, and make data-driven decisions to drive growth

1. Drive strategic financial decisions with AI

Assess the health of your business, improve financial controls, optimize cashflow, and make strategic decisions faster to drive growth with AI-driven predictive insights into customer payments.

2. Thrive in a subscription-based economy

Accelerate financial growth with automated recurring billing to easily adapt to new revenue recognition standards, reduce risks, and accurately calculate and report your financial statements.

3. Reduce global financial complexity and risk

Easily manage and comply with frequently changing regulatory requirements by using no-code configuration service for regulatory and tax reports, e-invoices, and payments.

4. Innovate and adapt

Meet your specific business needs and prepare for growth with a modern cloud financial management solution that's easy to customize, integrates with your existing systems, and offers cloud or hybrid deployment options.

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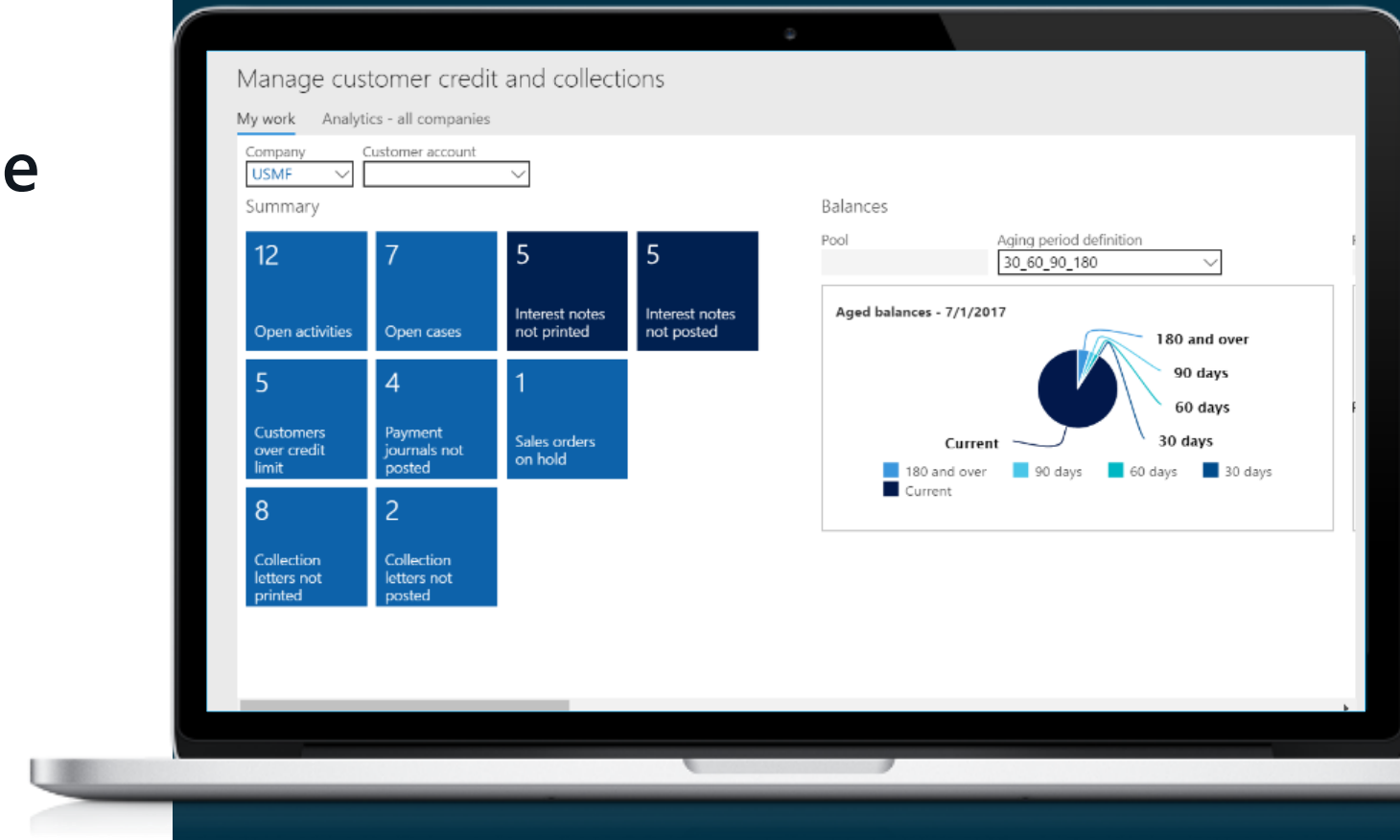
Optimize your team's productivity with seamless, integrated processes and tasks

Single source of intelligence

- Drive productivity from assets and resources and align employees toward strategic goals
- Take advantage of deep data and process integration across Dynamics 365, Microsoft 365, LinkedIn, and third-party applications for a centralized source of intelligent information that saves your employee's time
- Collaborate across your organization and supply chain to make better and faster decisions



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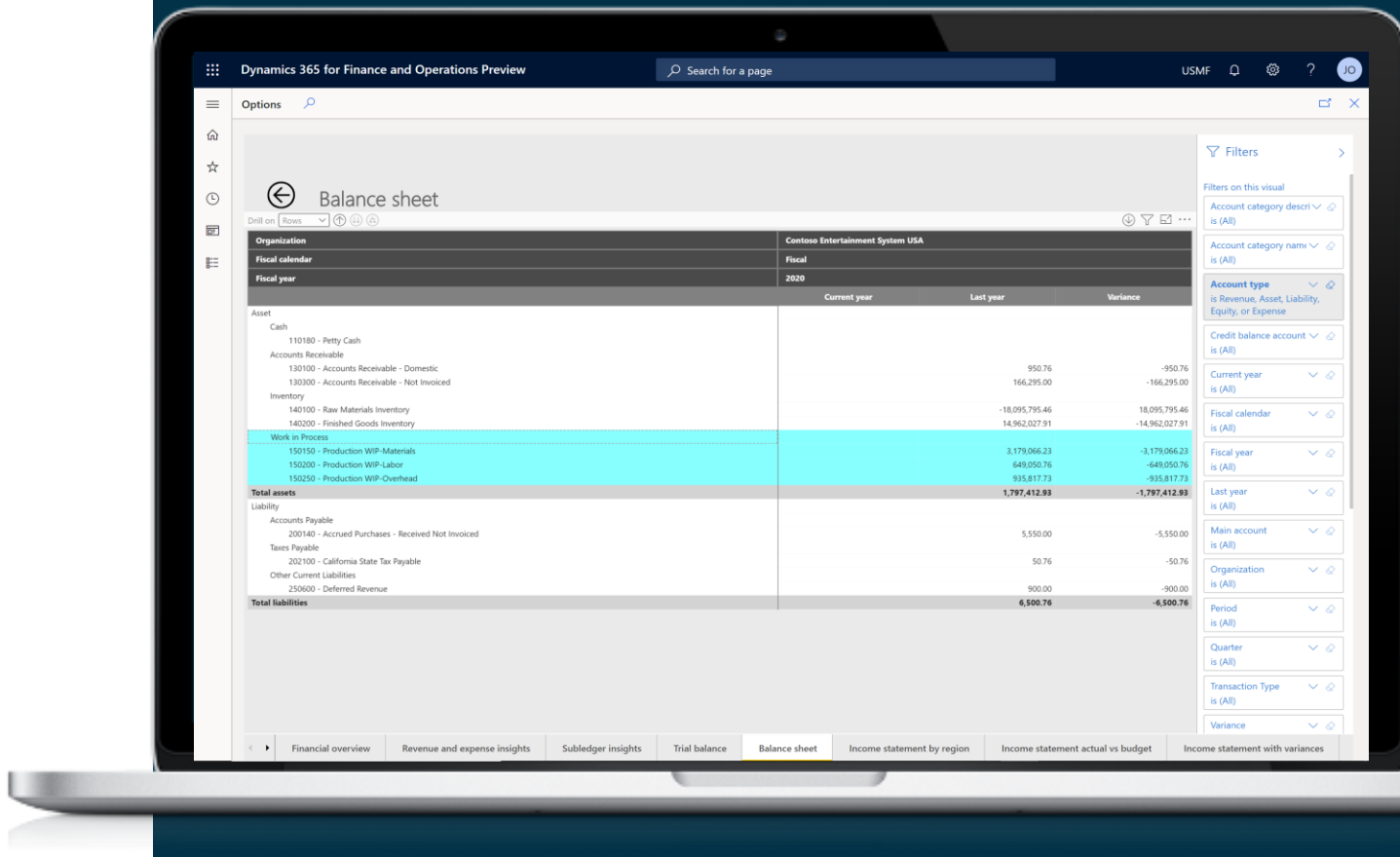
Centralize or distribute financial management with embedded reporting and financial analytics

Financial reporting

- Allow financial and business professionals to create, maintain, deploy, and view financial statements
- Design reports with more flexibility using out-of-the-box Report Designer
- Manage the generation and distribution of reports using financial report collaboration capabilities
- Use interactive report viewing to change different attributes and filters and find the report data you need



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Optimize your team's productivity with seamless, integrated processes and tasks

Single source of intelligence

Role-based workspaces

Integration with Microsoft 365 apps

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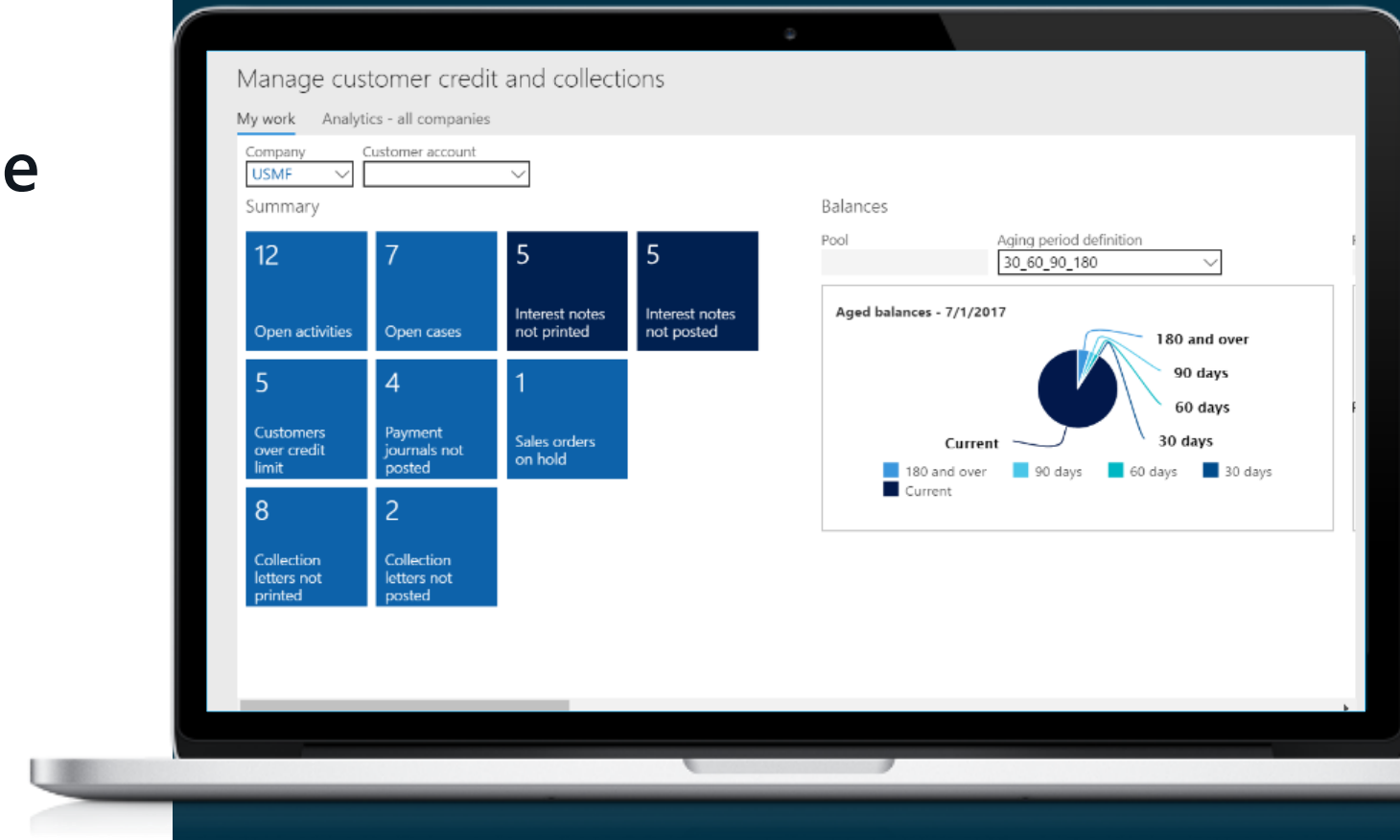

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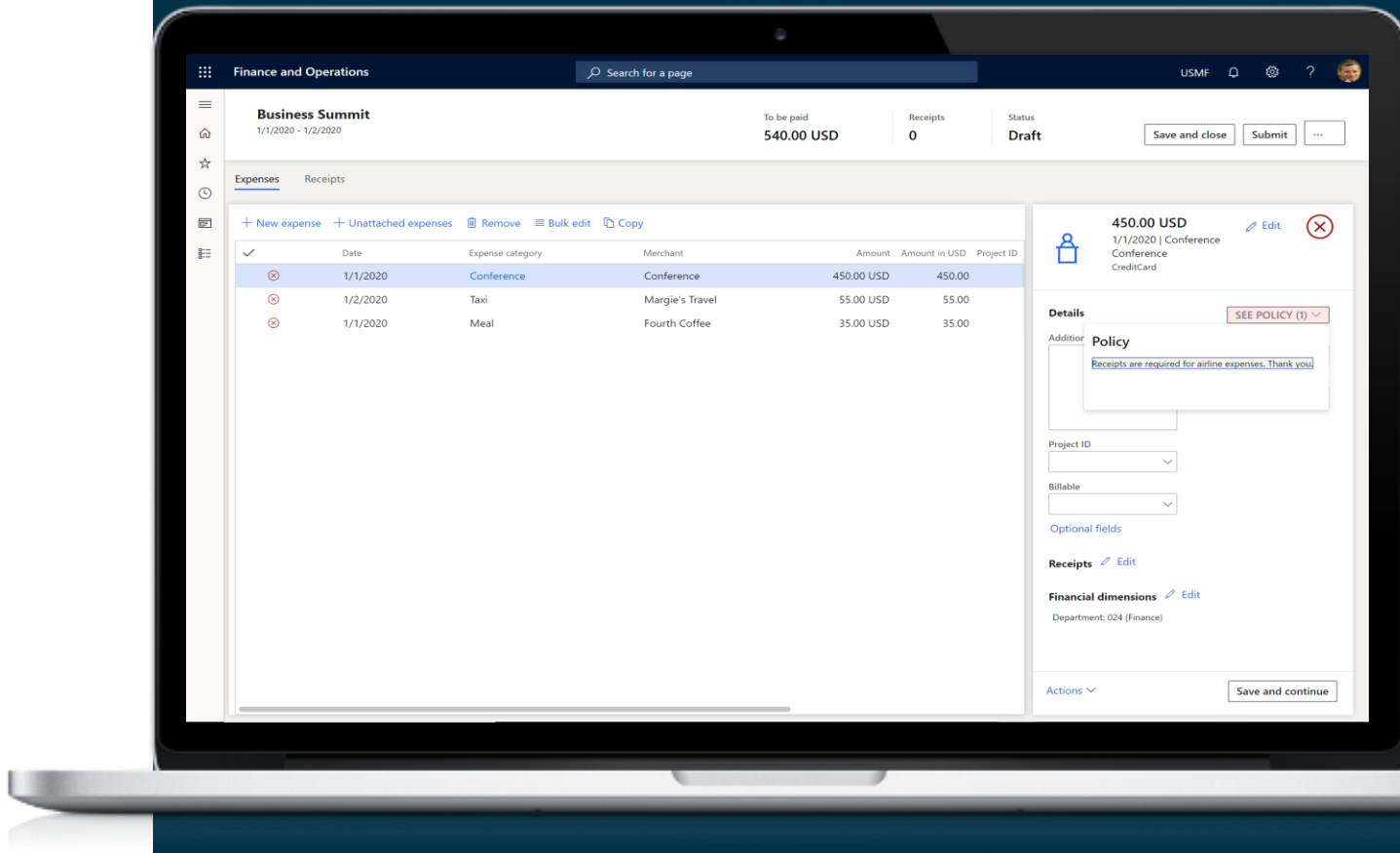
Optimize your team's productivity with seamless, integrated processes and tasks

Expense Management

- Expense management enables intercompany, financial management, control through per diems and policy controls.
- Clear and simplified user experience enables quick processing of expense claims.
- Credit card statement import and reconciliation
- Utilizes AI to categorize expense claims, which improves productivity of employee processing claim
- Approval workflows seamlessly integrated
- Power BI dashboards provide both personalized and manager perspectives.



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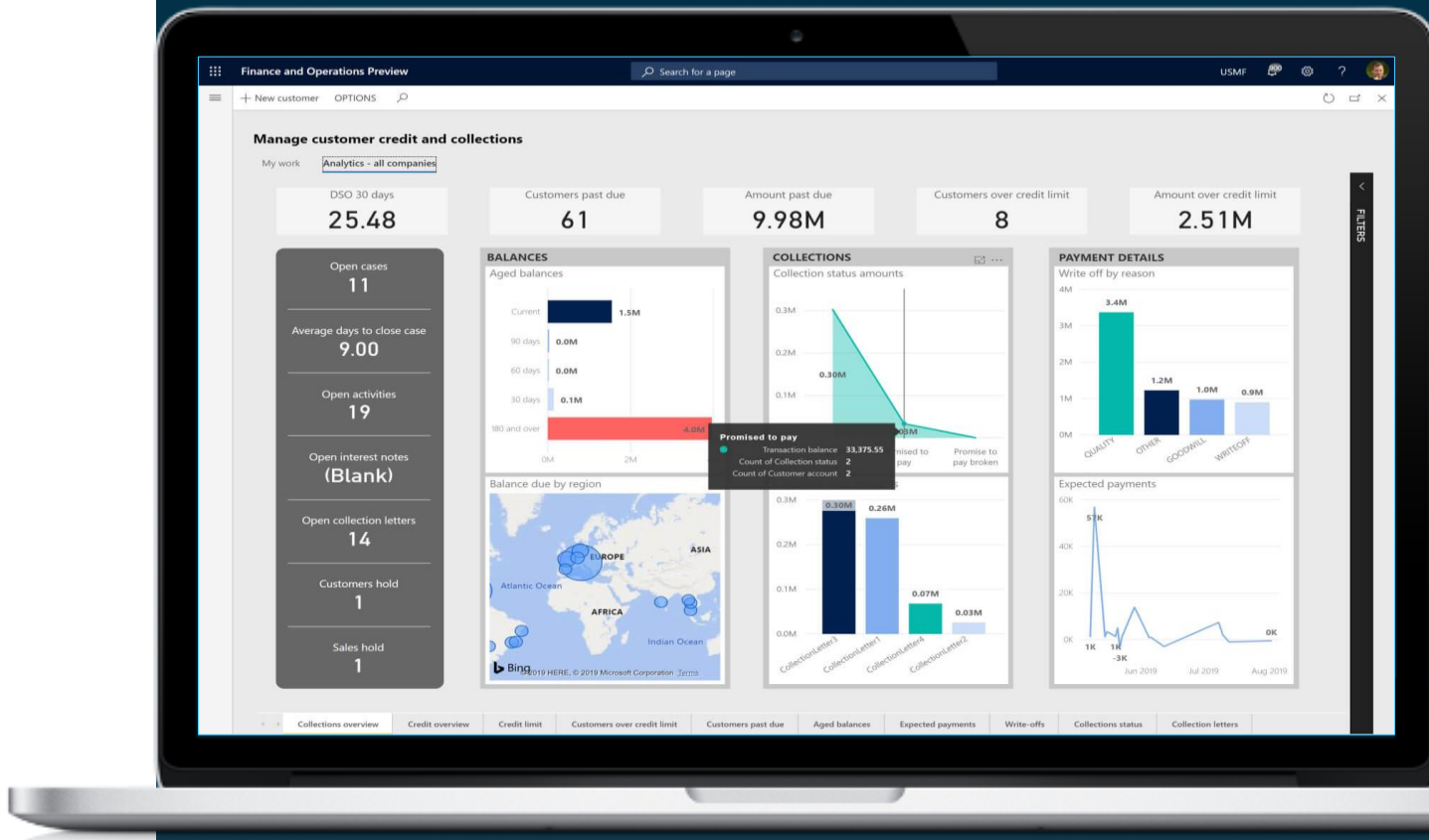
Optimize your team's productivity with seamless, integrated processes and tasks

Role-based workspaces

- Enable fast user actions and decisions with over 50 role-based workspaces
- Gain global visibility into the financial health of your business
- Optimize workforce productivity



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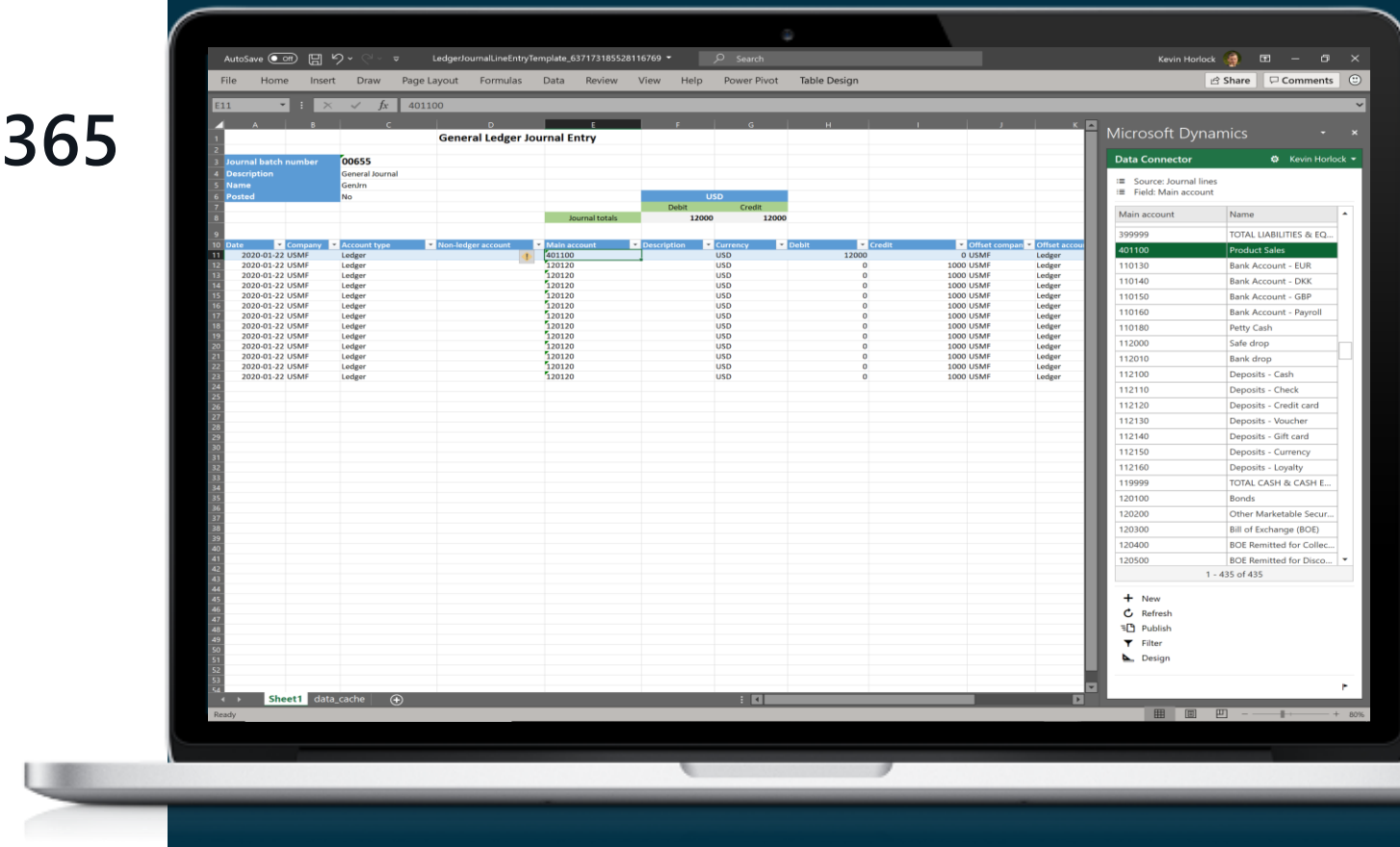
Optimize your team's productivity with seamless, integrated processes and tasks

Integration with Microsoft 365

- Create a more productive environment and empower your employees to get work done
- Interact with Microsoft Excel workbooks and data services using the Excel Data Connector
- Using the Workbook Designer page, design editable custom export workbooks that contain an entity and a set of fields
- Save record attachments in Microsoft Azure Blob storage and SharePoint Online through document management support



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Elevate financial capabilities with intelligent processes

Proactive credit Management

Revenue recognition

Budget planning and forecasting

Project accounting

Cash and bank management

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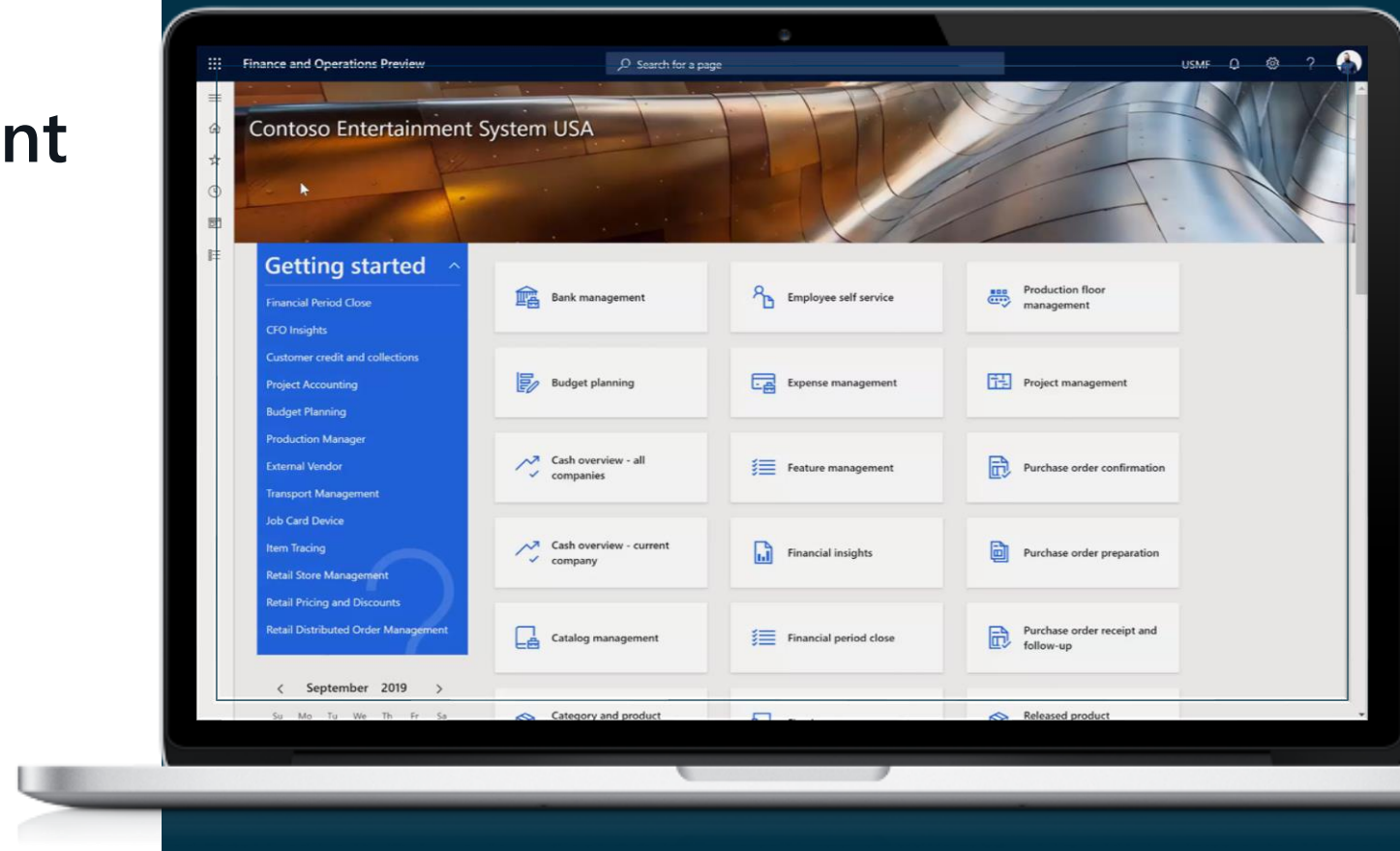
Elevate financial capabilities with intelligent processes

Proactive credit management

- Get enterprise-grade credit management capabilities to proactively suggest credit control activities
- Manage credit risks while ensuring that customers have the flexibility to take advantage of promotions and make the purchases they need.
- Supported functionalities such as:
  - Management of risk scores
  - System-suggested credit limits
  - Configurable blocking rules
  - Automation of credit cases and more



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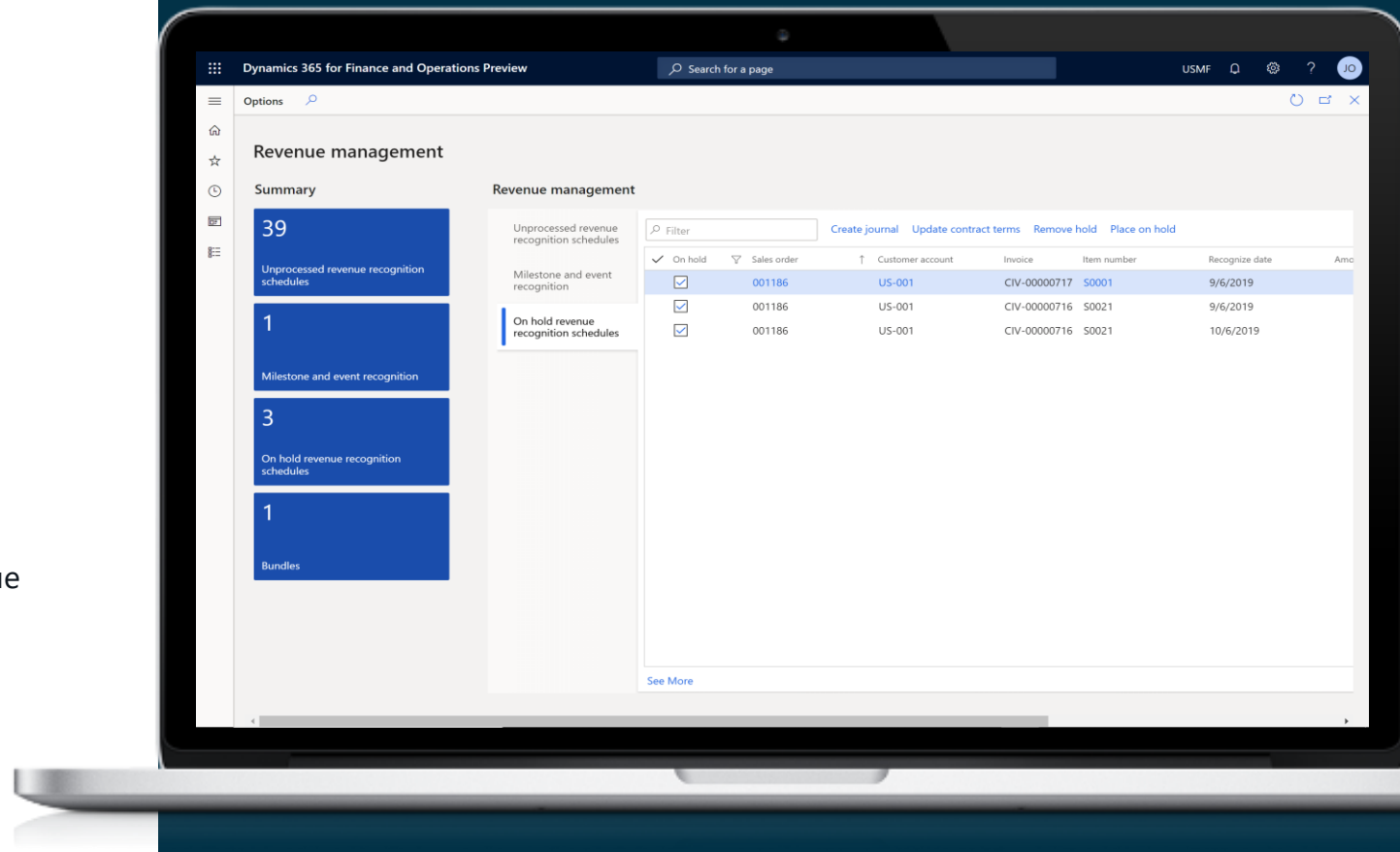
Elevate financial capabilities with intelligent processes

Revenue recognition

- Manage revenue pricing, schedule, sale order reallocations, reporting, and more
- Enable users to enter prices recognized as different from what the customer is charged
- Use revenue schedules to determine the number of months for the revenue deferral
- Reallocate multiple sales orders
- View the status of schedule records created for deferred revenue
- Comply with IFRS 15 and ASC 606.



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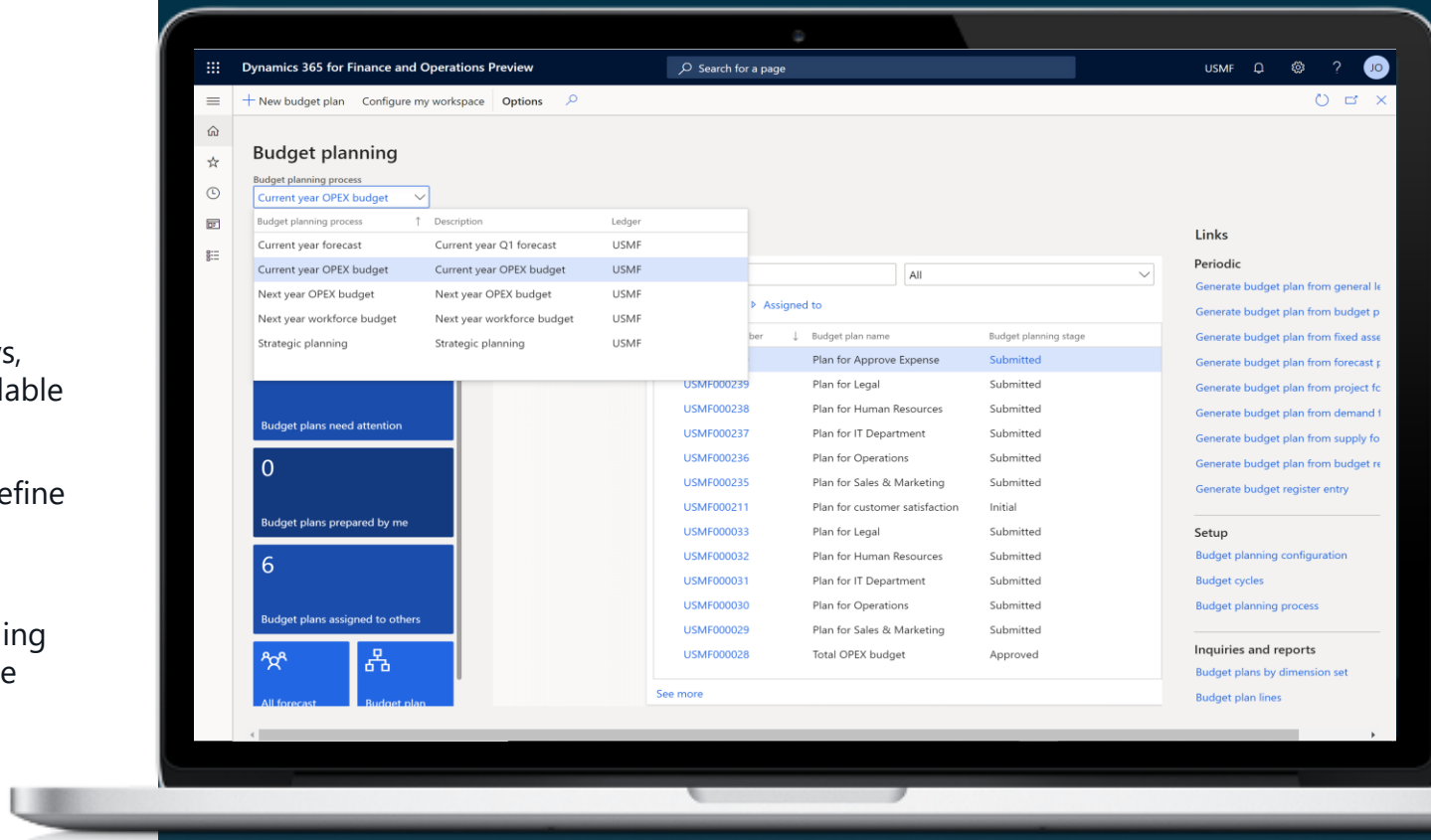
Elevate financial capabilities with intelligent processes

Budget planning and forecasting

- Manage your financial resources using account charts, workflows, source documents and journals, configurable calculation of available funds, budget cycles, and thresholds
- Configure unlimited monetary and quantitative scenarios and define a budgeting organizational hierarchy to support top-down and bottom-up budgeting methods
- Convert the budget plan to a budget register entry while providing tools for maintaining the budget and keeping amounts traceable through budget codes
- Get started setting up budget planning on the budget planning configuration page
- Compare budgets to actuals and identify trends using rolling forecasts, which are supported through budget plan documents as initial planning activities



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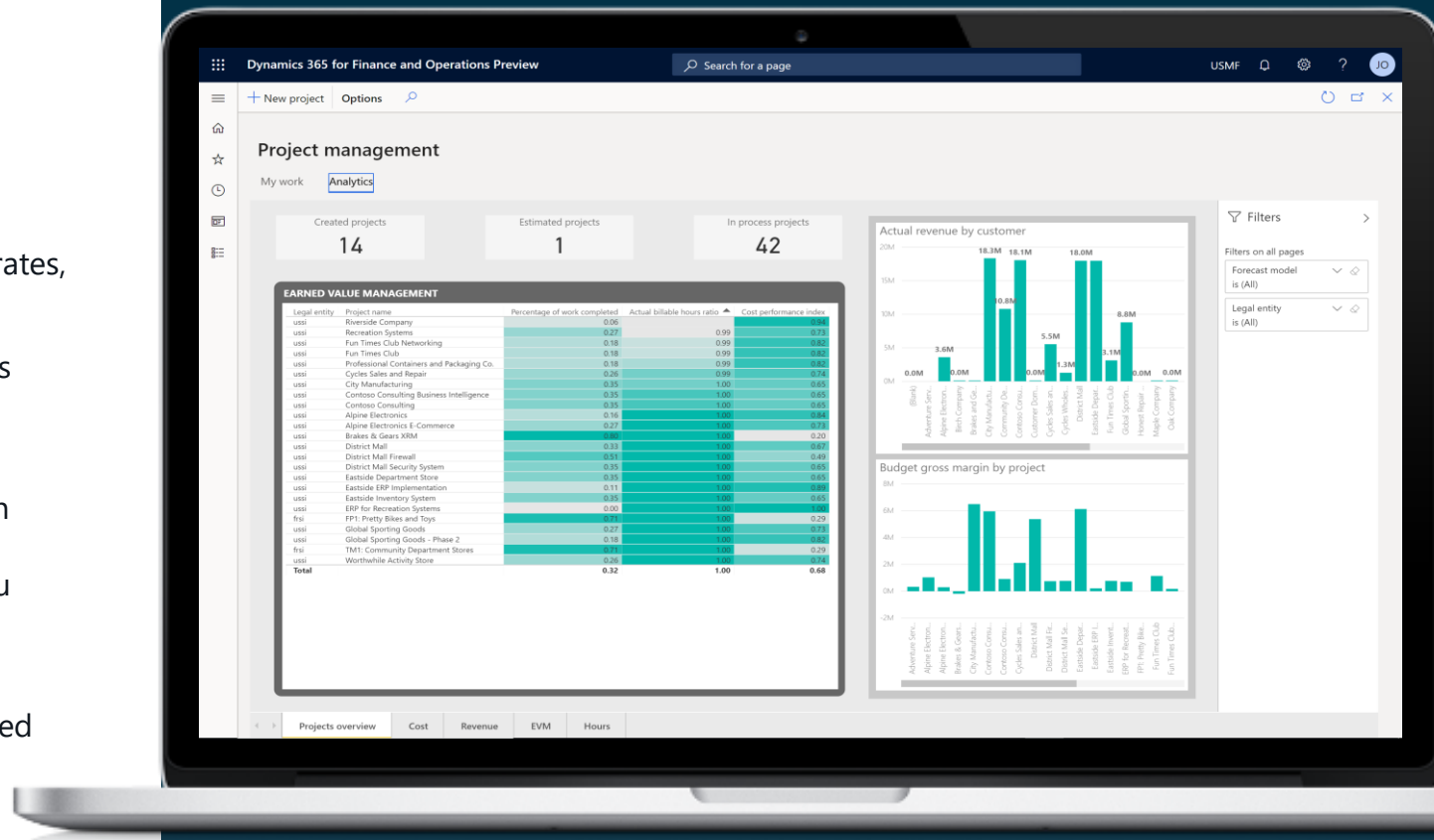
Elevate financial capabilities with intelligent processes

Project accounting

- Build accurate project estimates using embedded cost and bill rates, estimate templates, and WBS tools
- Create industry-focused projects by drawing on features such as contract management, quotations, budgeting, project policies, project parameters, and categories
- Manage and control your projects using project forecasts, which provide
  an operational perspective, and project budgets, which help you focus more on the financial amounts
- Maintain project cost control by summarizing actual cost, committed cost, and remaining budget to discover total expected cost and compare with the original budget
- Use cash flow monitoring to review both the forecasted cash flows and the actual cash flows for a project



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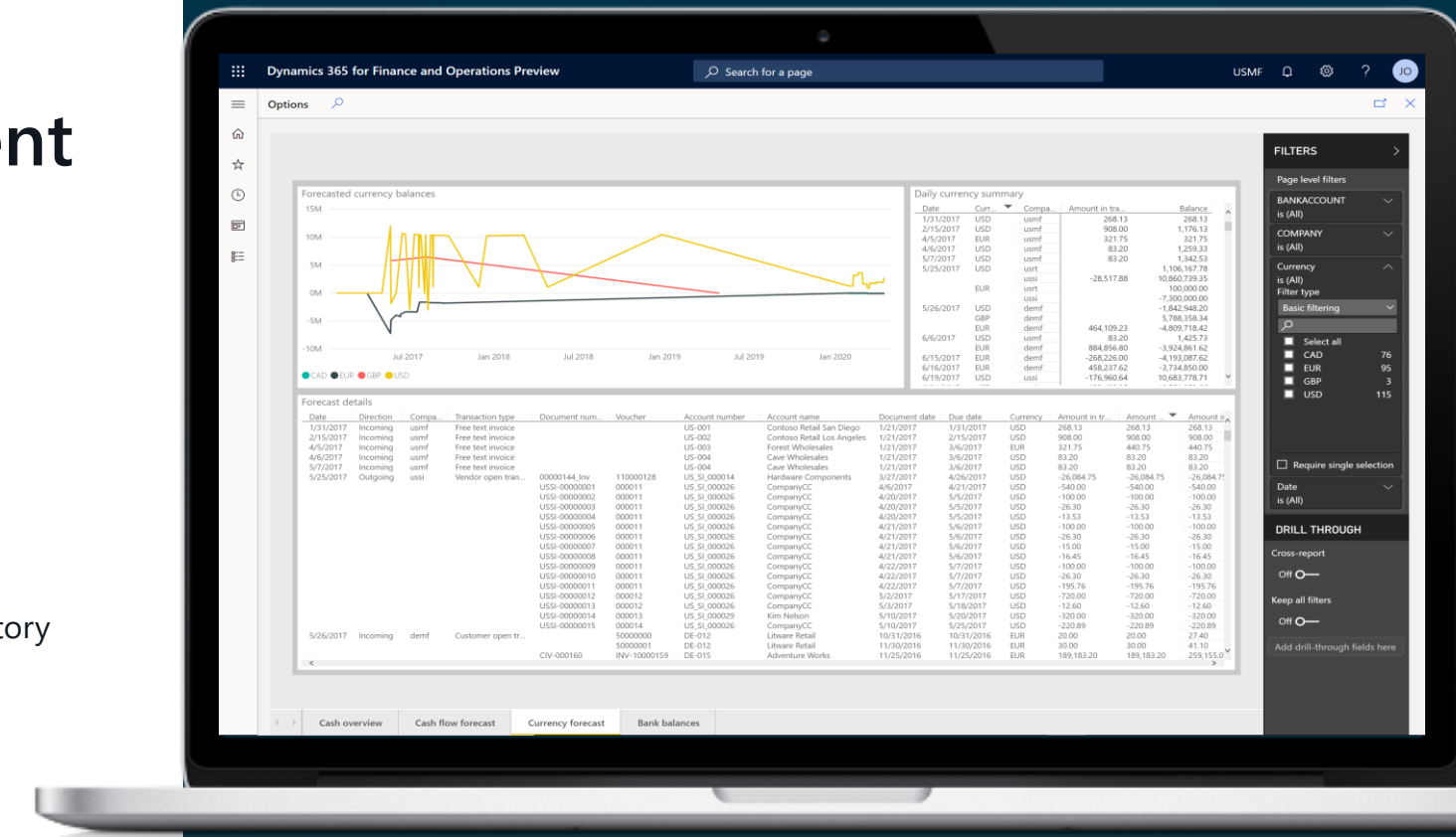
Elevate financial capabilities with intelligent processes

Cash and bank management

- Maintain financial instruments like deposit slips, checks, bills of exchange, and promissory notes
- Reconcile bank statements and print bank data on standard reports
- Analyze upcoming cash flow and currency requirements to estimate
  the company's future need for cash
- Integrate cash flow forecasting tools with general ledger, accounts payable, accounts receivable, budgeting, and inventory management
- Get a summary view of your bank management, including summary
  tiles, bank account information, balance chart, and related information
- Import electronic bank statements and automatically reconcile with bank transactions through advanced bank reconciliation



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Keep up with frequently changing regulatory requirements

E-invoicing

Centralized payments

Globalization and taxes configuration

E-reporting formats

Certifications and accreditations

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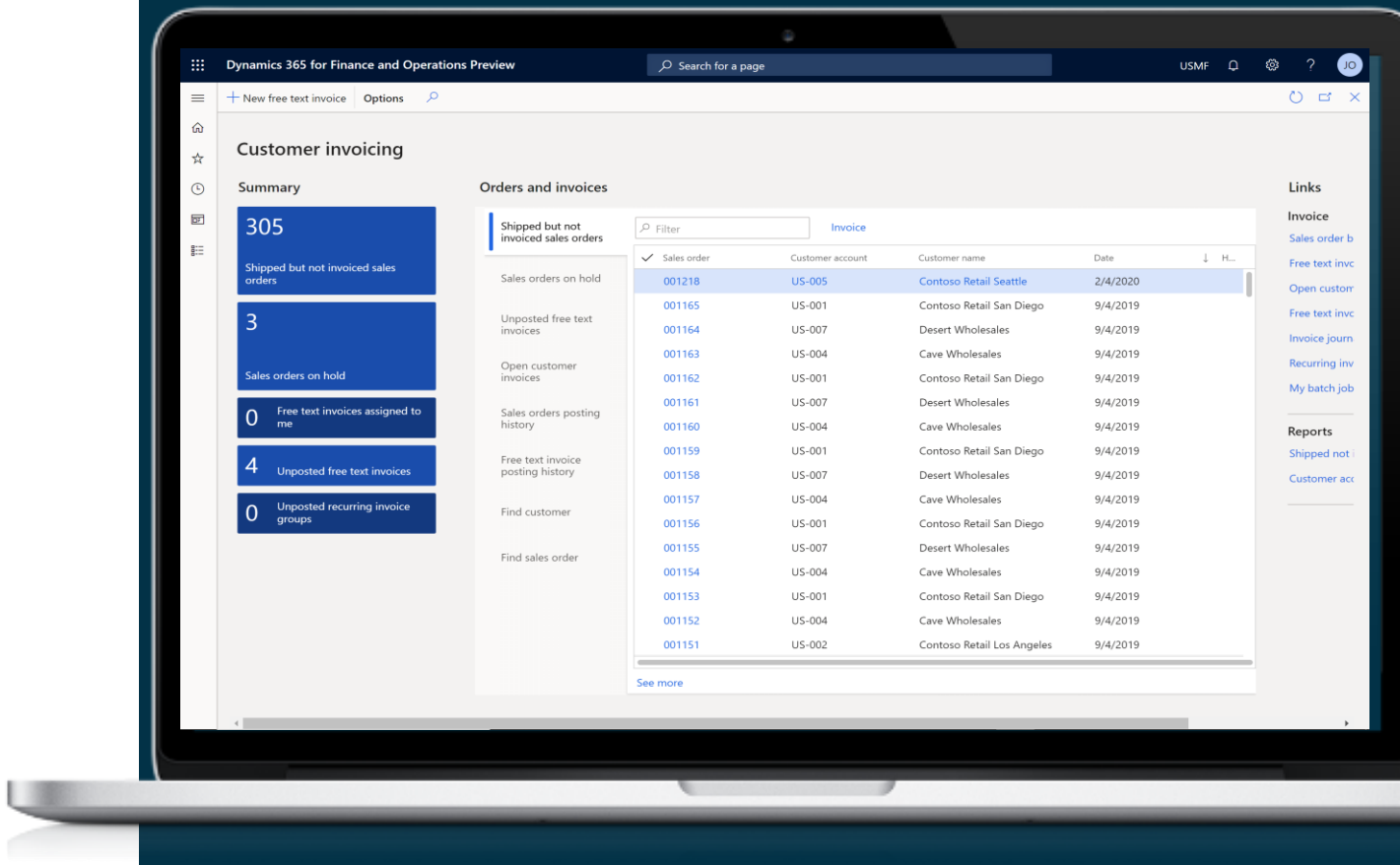
Keep up with regulatory requirements

E-invoicing

- Generate secure, confidential, authentic, and legally acceptable invoices electronically
- Ensure that international standards are applied to your electronic invoices
- Create electronic invoices for the following documents:
  - Sales order
  - Free text invoice
  - Credit note
  - Return order
  - Project invoice
  - Project sales order



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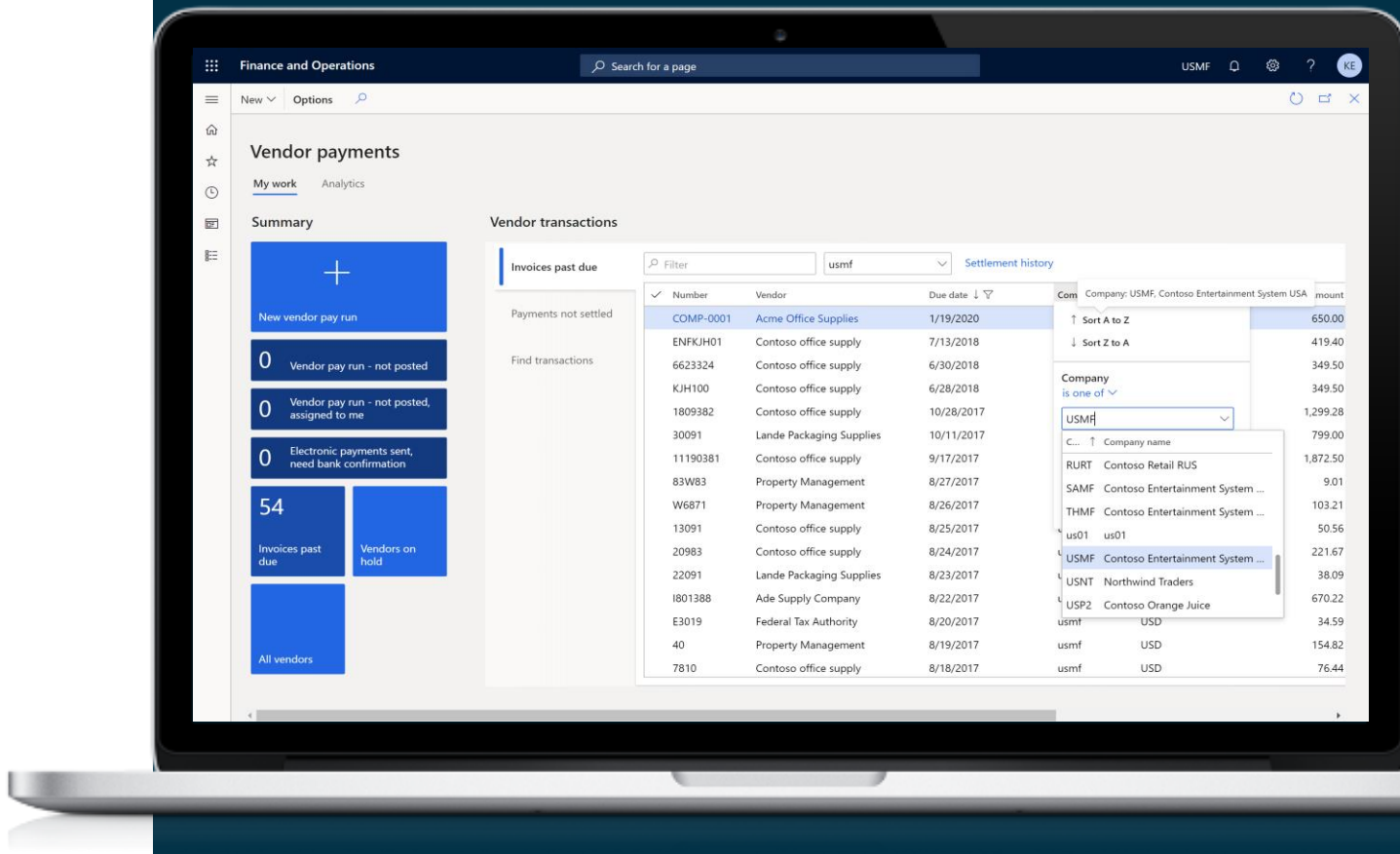
Keep up with frequently changing regulatory requirements

Centralized payments

- Create and manage payments by using a single legal entity that handles all payments—so the same transaction doesn't have to be entered in multiple legal entities

- Streamline processes for payment proposals, settlements, and editing open and closed transactions



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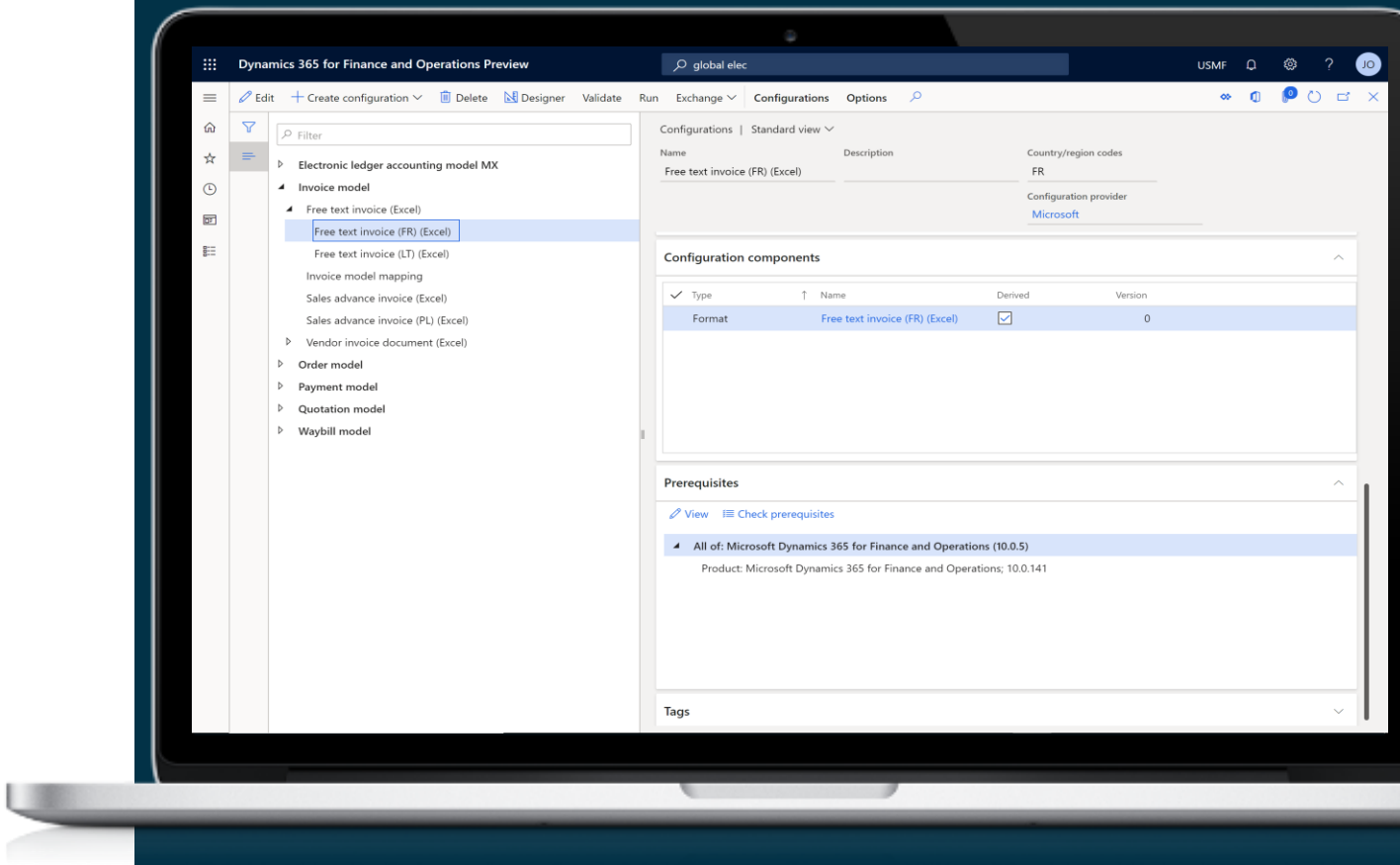
Keep up with frequently changing regulatory requirements

Globalization and taxes configuration

- Take advantage of a customizable and configurable tax engine and rules that determine tax applicability, calculation, posting, and settlement based on legal and business requirements
- Configure features to let partners and customers create extensions and customizations based on their needs, without coding
- Comply with local and regional deployments for government regulations that require data to be stored or serviced differently than other countries/regions
- Offers partner localizations for many locations with availability in 37 countries and 42 languages



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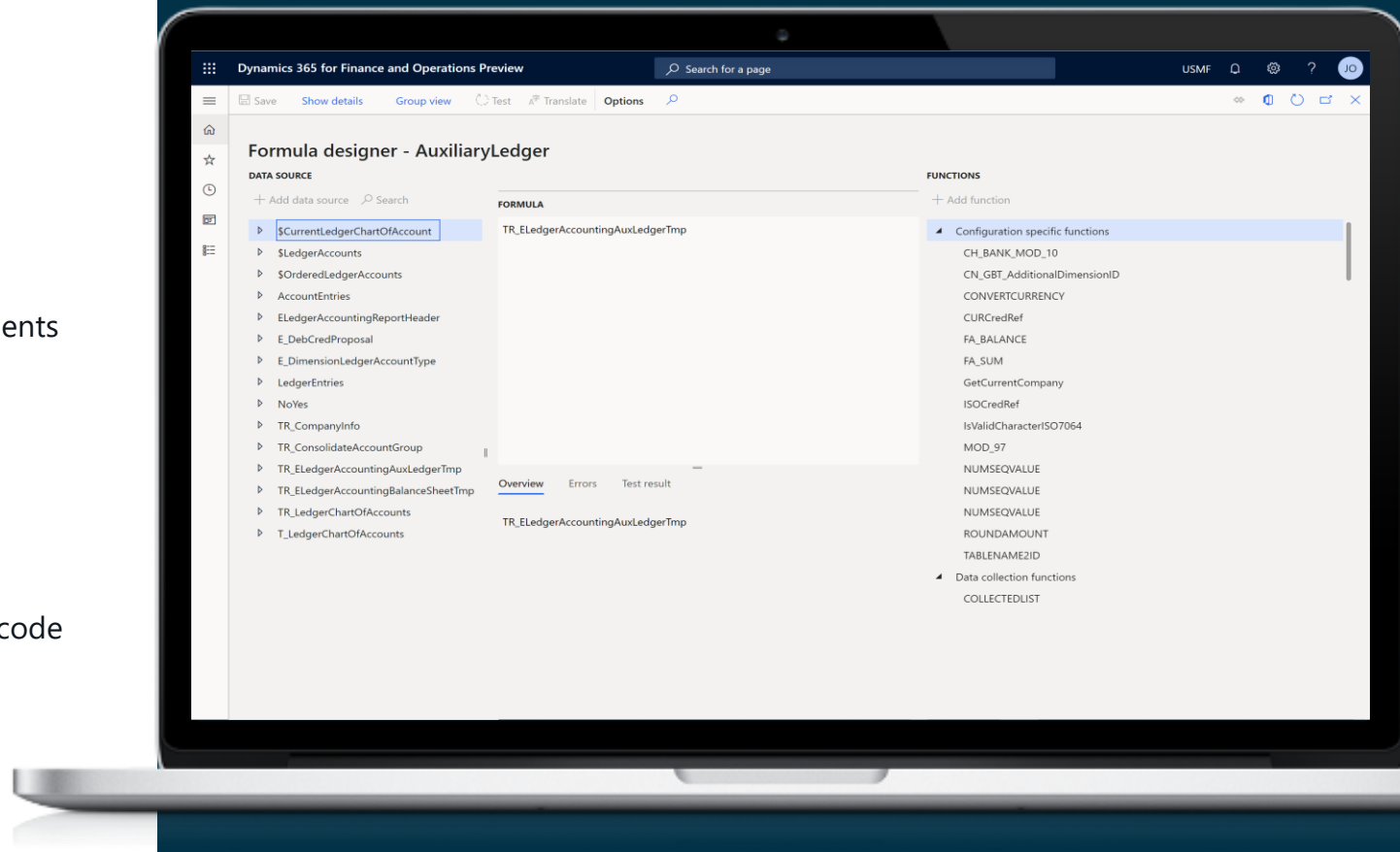
Keep up with frequently changing regulatory requirements

E-reporting formats

- Use the electronic reporting (ER) tool to configure formats for electronic documents in accordance with the legal requirements of various countries/regions
- Adopt new regulatory requirements and generate business documents in the required format to electronically exchange information with government bodies, banks, and other parties
- Allow business users to configure reporting formats instead of code



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Keep up with frequently changing regulatory requirements

Certification and accreditations

- Adhere to strict privacy and security practices when building features and operating the service
- Pass internal and external audits
- Respond to requirements including:
  - First-priority, cross-industry certifications (ISO 27001, 27017, 27018, SOC 1 [SSAE 18] Type 2, SOC 2 Type 2, PA-DSS)
  - Health- HIPAA BAA
  - Government-EU-US Privacy Shield, EU Model Clauses, UK Official, Spain ENS, Spain LOPD, FINMA (Swiss, FSI), FERPA, New Zealand Gov CIO Fx, Australian CCSL (IRAP), Singapore MTCS

Global

- ☑ ISO 27001
- ☑ ISO 27017
- ☑ ISO 27018
- ☑ SOC 1 Type 1
- ☑ SOC 1 (SSAE 18) Type 2
- ☑ SOC 2 Type 2
- ☑ PA-DSS
- ☑ CSA STAR Self-assessment

Government

- ☑ FedRAMP High
- ☑ FedRAMP Moderate
- ☑ ITAR
- ☑ DoD DISA SRG level 2
- ☑ CJIS (State criminal justice)
- ☑ NIST SP 800-171
- ☑ Section 508 VPATs
- ☑ FIPS 140-2
- ☑ CJIS
- ☑ IRS 1075

Regional

- ☑ Australia CCSL (IRAP)
- ☑ China GB GB18030
- ☑ China GBT 24589
- ☑ EU Model Clauses
- ☑ EU—US Privacy Shield
- ☑ GDPR
- ☑ New Zealand Gov CIO framework
- ☑ Singapore MTCS
- ☑ Spain ENS High
- ☑ Spain LOPD
- ☑ UK G- Cloud Framework

Industry

- ☑ HIPAA BAA (US)
- ☑ FDA CFR title 21 part 11
- ☑ FERPA
- ☑ FINMA (Switzerland, FSI)

Compliance

Microsoft Dynamics 365

Next steps

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Take the next step

Get started with Dynamics 365 Finance—empower your digital transformation by applying intelligence and connecting your data.

Contact us

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